



Earnings results webcast

1st quarter 2024

April 19th, 2024



Best in class service; outperforming the industry



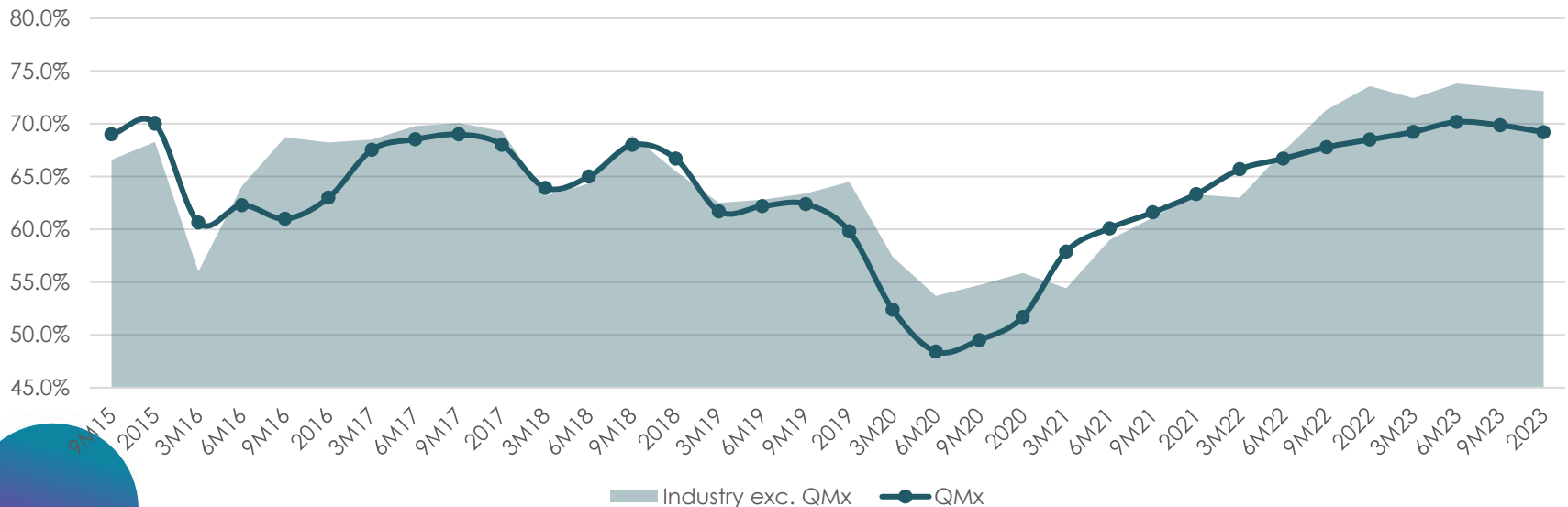
Qualitas' DNA & empathetic service



32.8%
Market share

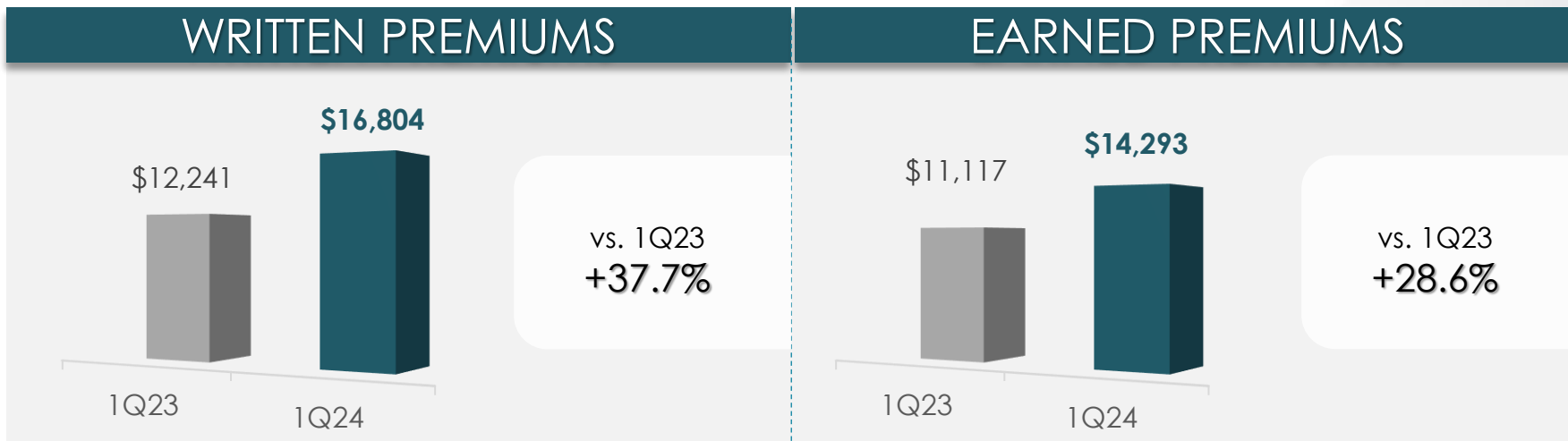
Technology & innovation

MEXICO LOSS RATIO

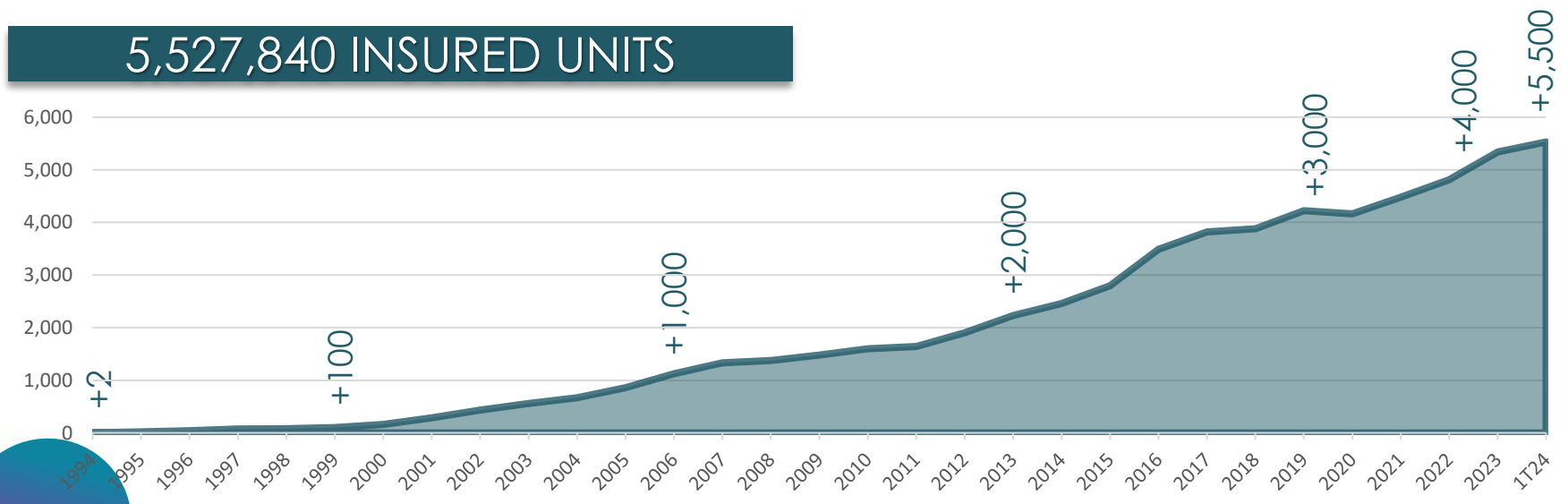


Source: AMIS, last figures as of December 2023

Capitalizing strong momentum

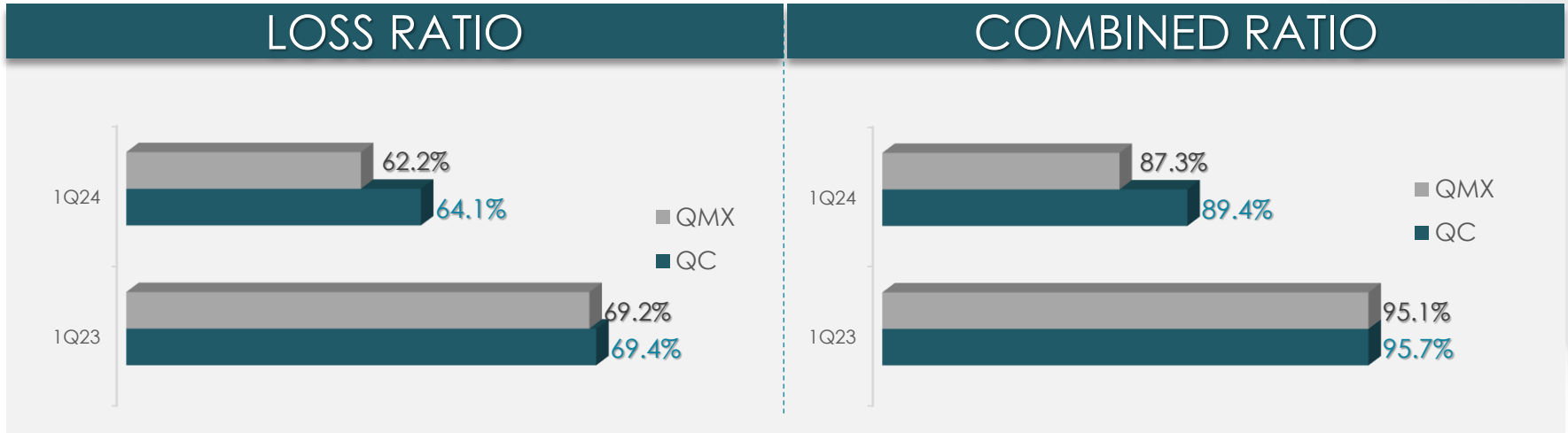


5,527,840 INSURED UNITS



%Δ growth in premiums

Aiming towards a continuous improvement



Tariffs' adjustments

Average increase of ~24% throughout 2023



Holiday season

During Holly week, average claims' attentions **decreased ~20%**

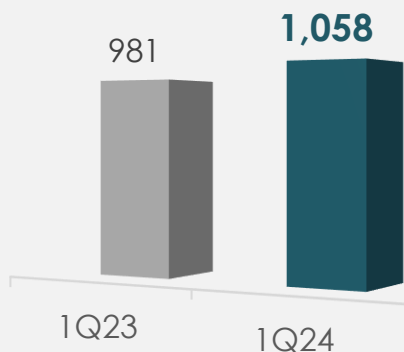


Thefts trend

Slight reduction: -3.4%
Thefts ~16% of the total loss cost

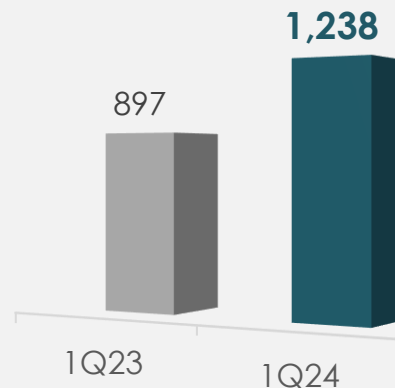
Steady progress

FINANCIAL INCOME



vs. 1Q23
+7.9%

NET INCOME



vs. 1Q23
+38.0%



ROI
8.9%



12M ROE
19.1%



12M EPS
\$10.3



Net margin
7.4%

Consistently delivering to our shareholders



Cash dividend payment of \$3.2 billion pesos (\$8.0 pesos per share) in 2 exhibitions

General Shareholders' Assembly proposals



New share buyback fund of \$800 million pesos, seeking to provide liquidity for all investors



30
YEARS



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